

## Five-Year Overview: Lindt & Sprüngli Group Financial Key Data

		2021	2020	2019	2018	2017
<b>Income Statement</b>						
Sales	CHF million	4,585.5	4,016.8	4,509.0	4,313.2	4,088.4
EBITDA	CHF million	921.5	696.1	915.8	816.2	764.4
in % of sales	%	20.1	17.4	20.3	18.9	18.7
EBIT	CHF million	644.9	420.3	593.0 <sup>1</sup>	636.7	595.4
in % of sales	%	14.1	10.5	13.2 <sup>1</sup>	14.8	14.6
Net income	CHF million	490.5	320.1	511.9	487.1	452.5
in % of sales	%	10.7	8.0	11.4	11.3	11.1
in % of average shareholders' equity	%	10.0	6.9	11.2	11.2	11.5
Depreciation, amortization and impairment	CHF million	276.6	275.8	322.8	179.5	169.0
<b>Balance Sheet</b>						
Total assets	CHF million	8,956.1	8,051.0	8,040.8	7,249.8	6,975.6
Current assets	CHF million	3,024.8	2,953.9	2,975.7	2,933.0	2,781.1
in % of total assets	%	33.8	36.7	37.0	40.5	39.9
Non-current assets	CHF million	5,931.3	5,097.1	5,065.1	4,316.8	4,194.5
in % of total assets	%	66.2	63.3	63.0	59.5	60.1
Non-current liabilities	CHF million	2,246.8	2,164.4	1,680.9	1,735.3	1,730.8
in % of total assets	%	25.1	26.9	20.9	23.9	24.8
Shareholders' equity	CHF million	5,223.6	4,606.3	4,670.2	4,486.4	4,195.0
in % of total assets	%	58.3	57.2	58.1	61.9	60.1
<b>Cash Flow</b>						
Operating cash flow	CHF million	826.8	787.6	830.9	651.6	591.0
in % of sales	%	18.0	19.6	18.4	15.1	14.5
CAPEX in PPE / intangible assets / right-of-use assets <sup>2</sup>	CHF million	240.8	249.1	235.2	257.3	185.2
in % of operating cash flow	%	29.1	31.6	28.3	39.5	31.3
<b>Employees</b>						
Average number of employees		14,135	13,557	14,621	14,570	13,949
Sales per employee	TCHF	324.4	296.3	308.4	296.0	293.1

<sup>1</sup> Includes one-off effects of CHF 81.6 million in 2019. Without these effects the EBIT amounts to CHF 674.6 million and the EBIT-margin to 15.0%.

<sup>2</sup> The position "CAPEX in right-of-use assets" consists of payments made before lease inception, which are disclosed within the cash flow from investment activities.